# **COMM380**

STUDENT WARNING: This course syllabus is from a previous semester archive and serves only as a preparatory reference. Please use this syllabus as a reference only until the professor opens the classroom and you have access to the updated course syllabus. Please do NOT purchase any books or start any work based on this syllabus; this syllabus may NOT be the one that your individual instructor uses for a course that has not yet started. If you need to verify course textbooks, please refer to the online course description through your student portal. This syllabus is proprietary material of APUS.

# **Course Summary**

Course: COMM380 Title: Communication of Listening

Length of Course: 8

Prerequisites: COMM351 Credit Hours: 3

# **Description**

**Course Description:** This course is designed to provide students with techniques and practices that will allow students to gather input, information, and perspectives from decision makers and the targeted audience when planning and implementing a strategic communication strategy. Students will learn why it is critical to understand the targeted audience by listening to their needs, their wants, and how they like to be communicated with. Students will also learn why leadership input is critical when creating a communication plan and the need to create feedback loops. In addition, managerial courage, comfortable around senior leadership, and bias towards action will be addressed because of the political sensitivity of communication strategies and tight deadlines. (Prerequisite: COMM351)

#### Course Scope:

# **Objectives**

- CO1: Describe the importance of listening in the professional and personal setting.
- CO2: Explain the role of listening when formulating a communication strategy.
- CO3: Explain the need to get leadership input when formulating a communication strategy.
- CO4: Identify the need to include cultural understanding and the need to listen to diverse groups when formulating a communication strategy.
- CO5: Describe why bias towards action can complicate any communication strategy and illustrate how mindful listening can mitigate mistakes.
- CO6: Analyze and critique effective and ineffective communication strategy feedback loops.
- CO7: Recognize your own professional communication tendencies and identify ways to improve your communication approach around senior leadership.

# **Outline**

Week 1: Listening

Course Objective(s)

CO1: Describe the importance of listening in the professional and personal setting.

Required Readings

Week 1 Reading & Resources

Week 1 Lesson

Assignments

Week 1 Forum

# Week 2: Listening to Stakeholders

Course Objective(s)

CO2: Explain the role of listening when formulating a communication strategy.

CO3: Explain the need to get leadership input when formulating a communication strategy.

Required Readings

Week 2 Reading & Resources

Week 2 Lesson

Assignments

Week 2 Forum

Week 2: Corporate Listening Report

## Week 3: Listening to Leadership and Decisionmakers

Course Objective(s)

CO3: Explain the need to get leadership input when formulating a communication strategy.

CO4: Identify the need to include cultural understanding and the need to listen to diverse groups when formulating a communication strategy.

Required Readings

Week 3 Reading & Resources

Week 3 Lesson

Assignments

Week 3 Forum

#### **Week 4: Bias Toward Action**

Course Objective(s)

CO5: Describe why bias towards action can complicate any communication strategy and illustrate how

mindful listening can mitigate mistakes. Required Readings Week 4 Reading & Resources Week 4 Lesson Assignments Week 4 Forum Week 4: Bias Towards Action Week 5: Cultural Listening Course Objective(s) CO4: Identify the need to include cultural understanding and the need to listen to diverse groups when formulating a communication strategy. Required Readings Week 5 Reading & Resources Week 5 Lesson Assignments Week 5 Forum Week 6: Listening to the Target Audience Course Objective(s) CO5: Describe why bias towards action can complicate any communication strategy and illustrate how mindful listening can mitigate mistakes. CO6: Analyze and critique effective and ineffective communication strategy feedback loops. Required Readings Week 6 Reading & Resources Week 6 Lesson Assignments Wek 6 Forum Week 7: Self-Reflection and Personal/Professional Communication

#### Course Objective(s)

CO7: Recognize your own professional communication tendencies and identify ways to improve your communication approach around senior leadership.

Required Readings

Week 7 Lesson
Assignments
Week 7: Strategic Listening
Week 8: Listening for Holistic Communication
Course Objective(s)
CO1: Describe the importance of listening in the professional and personal setting.
CO2: Explain the role of listening when formulating a communication strategy.
CO3: Explain the need to get leadership input when formulating a communication strategy.
CO4: Identify the need to include cultural understanding and the need to listen to diverse groups when formulating a communication strategy.
CO5: Describe why bias towards action can complicate any communication strategy and illustrate how mindful listening can mitigate mistakes.
CO6: Analyze and critique effective and ineffective communication strategy feedback loops.
CO7: Recognize your own professional communication tendencies and identify ways to improve your communication approach around senior leadership.
Required Readings
Week 8 Reading & Resources
Week 8 Lesson
Assignments
Week 8 Forum
Evaluation
Grading:
Name Grade %
Materials

Please see the textbook and resources in the Lessons tab, Readings & Resrouces.

Week 7 Reading & Resources

# **Course Guidelines**

### Citation and Reference Style

- Students will follow APA format as the citation and reference style for courses in the COMMUNICATION program area.
- Please note that no formal citation style is graded on forum assignments in the School of Arts & Humanities—only attribution of sources (please see details regarding forum communication below).

## **Tutoring**

<u>Tutor.com</u> offers online homework help and learning resources by connecting students to certified
tutors for one-on-one help. AMU and APU students are eligible for 10 free hours of tutoring provided by
APUS (only when accessed through the APUS online library). Tutors are available 24/7 unless
otherwise noted. Tutor.com also has a SkillCenter Resource Library offering educational resources,
worksheets, videos, websites and career help. Accessing these resources does not count against
tutoring hours and is also available 24/7. Please visit the APUS Library and search for 'Tutor' to create
an account.

### Late Assignments

### **School of Arts & Humanities Late Policy**

Students are expected to submit classroom assignments by the posted due date and to complete the course according to the published class schedule. As adults, students, and working professionals, I understand you must manage competing demands on your time. Should you need additional time to complete an assignment, please contact me before the due date so we can discuss the situation and determine an acceptable resolution.

Work posted or submitted after the assignment due date will be reduced by 10% of the potential total score possible for each day late up to a total of five days, including forum posts/replies, quizzes, and assignments. Beginning on the sixth day late through the end of the course, late work, including forum posts/replies, quizzes, and assignments, will be accepted with a grade reduction of 50% of the potential total score earned.

#### Turn It In

Assignments are automatically submitted to Turnitin.com within the course to verify originality and detect potential plagiarism and academic dishonesty. Turnitin.com will analyze an assignment submission and report a similarity score. Your assignment submission is automatically processed through the assignments area of the course when you submit your work.

#### **Academic Dishonesty**

Academic Dishonesty incorporates more than plagiarism, which is using the work of others without
citation. Academic dishonesty includes any use of content purchased or retrieved from web services
such as CourseHero.com or Scribd. Additionally, allowing your work to be placed on such web
services is academic dishonesty, as it is enabling the dishonesty of others. The copy and pasting of
content from any web page, without citation as a direct quote, is academic dishonesty. When in doubt,
do not copy/paste, and always cite.

#### **Submission Guidelines**

- All assignments in COMMUNICATION courses must be submitted in standard formats such as Microsoft Word, attached in the assignment area unless otherwise specified.
- Some assignments may have very specific requirements for formatting (such as font, margins, etc) and submission file type (such as .docx, .pdf, etc). See the assignment instructions for details.

• It is your responsibility to ensure the all submitted work can be accessed and opened by the instructor. Assignments should not be sent to the instructor through "Messages" or E-mail but must be submitted through the Assignments area directly.

#### **Disclaimer Statement**

• Course content may vary from the outline to meet the needs of a particular group or class.

### **Communicating in Forum discussions**

- All initial forum discussion posts are due on Thursdays by 11:55 p.m. ET throughout the course.
- All peer responses are due on Sundays by 11:55 p.m. ET throughout the course.
- Forums are the heart of the interaction in this course. The more engaged and lively the exchanges, the
  more interesting and fun the course will be. Only substantive comments will receive credit. Although
  there is a final posting day/time after which the instructor will grade and provide feedback, it is not
  sufficient to wait until the last day to contribute your comments/questions on the forum. The purpose of
  the forums is to actively participate in an on-going discussion about the assigned content.
- "Substantive" means comments that contribute something new and important to the discussion. A message that simply says "I agree" is not substantive. A substantive comment contributes a new idea or perspective, a follow-up question to a point made, a response to a question, an example or illustration of a key point, an inconsistency in an argument, etc.
- As a class, if we run into conflicting view points, we must respect each individual's own opinion. Hateful
  and hurtful comments towards other individuals, students, groups, peoples, and/or societies will not be
  tolerated.
- You must post a response to the weekly forum prompt and post the required number of replies to other students during the week due. Please refer to the grading rubric and/or weekly forum instructions for specific expectations on the number of replies and word count requirements.
- Late posts to a forum will be subject to the School late policy and may not be accepted without instructor approval.

# **University Policies**

#### Student Handbook

- Drop/Withdrawal policy
- Extension Requests
- Academic Probation
- Appeals
- Disability Accommodations

The mission of American Public University System is to provide high quality higher education with emphasis on educating the nation's military and public service communities by offering respected, relevant, accessible, affordable, and student-focused online programs that prepare students for service and leadership in a diverse, global society.

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