# EDUC635

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## **Course Summary**

Course: EDUC635 Title: Coaching Groups and Teams

Length of Course: 8

Prerequisites: EDUC633 Credit Hours: 3

## **Description**

**Course Description:** Coaching Groups and Teams extends participants' thinking about coaching from coaching individuals to coaching groups and teams. Participants compare strategies for team and group coaching alongside those for coaching individuals. This course offers participants an opportunity to examine coaching groups and teams within an organizational system. As with the other trainings in this series, participants will explore and expand the application of coaching competencies and focus on ethical considerations associated with coaching groups and teams vs. coaching individuals. (Prerequisite: EDUC633)

#### Course Scope:

## **Objectives**

- 1. Compare strategies associated with coaching individuals versus coaching in teams and groups.
- 2. Generate strategies for coaching teams and groups within an organizational structure.
- 3. Demonstrate understanding of ethical considerations associated with team and group coaching.
- 4. Apply group and team coaching skills and approaches.
- 5. Design a coaching program
- 6. Examine future directions in coaching

## **Outline**

## Week 1: Introduction to Coaching Teams and Groups

#### **Learning Outcomes**

- 1. Compare strategies associated with coaching individuals versus coaching in teams and groups.
- 2. Examine developmental stages of group coaching
- 3. Distinguish characteristics of team coaching and group coaching.

#### Required Readings

- From One to Many: Best Practices for Team and Group Coaching Part I: Team and Group Coaching Defined
- Britton, J. J. (2015). Expanding the coaching conversation: Group and team coaching. Industrial and Commercial Training, 47(3), 116-120. doi:http://dx.doi.org.ezproxy1.apus.edu/10.1108/ICT-10-2014-0070 (access in APUS library)
- Kennedy, W. (2013). Top 10 Tips for Effective Group Coaching.
- McNamara, C. (n.d.). Thinking about Organizations as Systems. Free Management Library.
- McNamara, C. (2014). <u>Group Dynamics: Basic Nature of Groups and How They Develop</u>. Free Management Library.
- McNamara, C. (n.d.). What is Group Coaching? How Do You Develop It? (Part 1 of 2). Free Management Library.
- McNamara, C. (2014). What is Group Coaching? How Do You Develop It? (Part 2 of 2). Free Management Library.

#### Assignments

Forum #1

Recommended Optional Reading Recommended Media

## Week 2: Organizations and Change

### **Learning Outcomes**

- 1. Examine process of change as it applies to organizations, groups, and teams.
- 2. Analyze change theories

#### Required Readings

- Team Coaching Chapter 3: Team Coaching and Organisational Effectiveness
- Goleman, D. (2013, August 21). Don't Write Off the Coaching Leadership Style.
- Kotter, J. P., & Rathgeber, H. (2006). Our iceberg is melting. Leadership Excellence, 23(2), 11.
   Retrieved from http://search.ebscohost.com.ezproxy2.apus.edu/login.aspx?
   direct=true&AuthType=ip&db=bth&AN=19714757&site=ehost-live&scope=site
- MindTools.com. (n.d.). Organization Design: Aligning Organizational Structure With Business Goals.
- MindTools.com. (n.d.). Six Emotional Leadership Styles: Choosing the Right Style for the Situation.
- Morgan, J. (2015, July 6). The 5 Types Of Organizational Structures: Part 1, The Hierarchy.
- Morgan, J. (2015, July 8). The 5 Types Of Organizational Structures: Part 2, 'Flatter' Organizations.
- Morgan, J. (2015, July 13). The 5 Types Of Organizational Structures: Part 3, Flat Organizations.
- Morgan, J. (2015, July 15). The 5 Types Of Organizational Structures: Part 4, Flatarchies.
- Morgan, J. (2015, July 20). The 5 Types Of Organizational Structures: Part 5, Holacratic Organizations.
- Reference for Business. (n.d.). Organizational Behavior.
- McKinsey & Company. (2008, March). Enduring Ideas: The 7-S Framework. McKinsey Quarterly.
- \*MindTools.com. (n.d.). <u>The McKinsey 7-S Framework: Ensuring That All Parts of Your Organization Work in Harmony.</u>
- Educational-Business-Articles.com. (2016). <u>The 7S model and change: increasing your chance of organizational success</u>.

#### Assignments

Forum #2

Quiz#1

Recommended Optional Reading

## Week 3: Emotional Intelligence and Coaching Groups and Teams

#### Learning Outcomes

- 1. Analyze emotional intelligence as a concept associated with team and group effectiveness.
- 2. Examine group dynamics, communication, and group coaching models.

#### Required Readings

Druskat, V. U., & Wolff, S. B. (2001). Building the emotional intelligence of groups. *Harvard Business Review,* 79(3), 80–90. Retrieved from http://search.ebscohost.com.ezproxy1.apus.edu/login.aspx? direct=true&AuthType=ip&db=bth&AN=4147417&site=ehost-live&scope=site

Gardenswartz, L., Cherbosque, J., & Rowe, A. (2009). Coaching teams for emotional intelligence in your diverse workplace. T + D, 63(2), 44–49,6. Retrieved from http://search.proquest.com/docview/227040069/

Jordan, P. J. (2005). Part II: Emotional intelligence, emotional self-awareness, and team effectiveness. In Druskat, V. U., Mount, G., & Sala, F. (Eds.). *Linking emotional intelligence and performance at work : Current research evidence with individuals and groups*. Retrieved from <a href="https://ebookcentral.proquest.com">https://ebookcentral.proquest.com</a>
(in APUS library)

The Hedgehog Effect: The Secrets of Building High Performing Teams Chapter 3 Leadership Coaching and High Performance Teams

Assignments

Forum #3

Quiz#2

Recommended Optional Reading Recommended Media

## Week 4: Group and Team Coaching Skills

#### **Learning Outcomes**

- 1. Demonstrate active listening and effective coaching skills.
- 2. Explain Core Competencies in Coaching.

#### Required Readings

Team Coaching Chapter 5: Team Coaching Skills

Foundation for Inspired Learning. (2009). The Inspired Learning Model™

Bhattacharya, S. (2018, February 2). The Gift of Coaching Presence. International Coach Federation.

Assignments

Forum

Coaching Role Play #1

Recommended Optional Reading Recommended Media

## Week 5: Group and Team Coaching Skills Part II

**Learning Outcomes** 

Demonstrate effective coaching skills.

Required Readings

Alrø, H., & Dahl, P. N. (2015). Dialogic group coaching - inspiration from transformative mediation. *Journal of Workplace Learning*, 27(7), 501-513. Retrieved from https://search-proquest-com.ezproxy1.apus.edu/docview/1708478219?accountid=8289

Britton, J. J. (2010). Effective group coaching: tried and tested tools and resources for optimum coaching results. Retrieved from https://ebookcentral-proquest-com.ezproxy1.apus.edu (Chapter 4: Core Skills and Best Practices)

Assignments

Forum #5

Recommended Optional Reading Recommended Media

## Week 6: Ethical Decision Making

#### **Learning Outcomes**

- 1. Demonstrate ethical decision making skills.
- 2. Summarize critical ethical standards expected of coaches.

#### Required Readings

Passmore, J. & Mortimer, L. (2011). <u>Ethics in coaching</u>. In Hernez-Broome, G & Boyce, L. (eds.) Advanced executive coaching. San Francisco: Wiley.

**Assignments** 

Forum #6

Coaching Role Play #2

Recommended Optional Reading Recommended Media

#### Week 7: Group and Team Coaching in Practice

#### **Learning Outcomes**

- 1. Apply group coaching strategies
- 2. Summarize strategies used in effective group coaching

#### Required Readings

Britton, J. J. (2010). *Effective group coaching : tried and tested tools and resources for optimum coaching results*. Retrieved from <a href="https://ebookcentral-proquest-com.ezproxy1.apus.edu">https://ebookcentral-proquest-com.ezproxy1.apus.edu</a> (Chapter 5 Designing your

Own Group Coaching Program)

Britton, J. J. (2010). *Effective group coaching: tried and tested tools and resources for optimum coaching results*. Retried from <a href="https://ebookcentral-proquest-com.ezproxy1.apus.edu/lib/apus/reader.action?">https://ebookcentral-proquest-com.ezproxy1.apus.edu/lib/apus/reader.action?</a> <a href="https://ebookcentral-proquest-com.ezproxy1.apus.edu/lib/apus/reader.action?">htt

Assignments

Forum #7

Coaching Research Paper

Recommended Optional Reading Recommended Media

## Week 8: Designing a Coaching Program and Future Directions

Learning Outcomes

- 1. Examine niche markets in coaching
- 2. Develop a coaching program idea within your niche market/areas of expertise
- 3. Forecast future coaching directions

Required Readings

de Vries, M. F. R. K. (2014). The Group Coaching Conundrum. *International Journal of Evidence Based Coaching & Mentoring, 12*(1), 79–91. Retrieved from http://ezproxy.apus.edu/login? url=http://search.ebscohost.com/login.aspx?direct=true&AuthType=ip&db=bth&AN=94988319&site=ehost-live&scope=site

Choice the Magazine of Professional Coaches <a href="https://www.ctlondemand.com/coursefiles/choice">https://www.ctlondemand.com/coursefiles/choice</a> V15N3 issue Breaking the Rules.pdf

Assignments

Forum #8

Final Summative Assessment: Group Coaching Project

Recommended Optional Reading Recommended Media

## **Evaluation**

**Grading:** 

Name Grade %

## **Materials**

## **Course Guidelines**

The standards are based on the following organizations:

### Board Certified Coach (BCC) competencies 1:

- 1. Screening and Orientation 1. Coaching Approaches for in Coaching
  - Individuals
- 1. Fundamental Coaching Skills
- 1. Coaching Approaches for Business and **Organizations**
- 1. Assessments in Coaching
- Ethical and Professional Practice in Coaching

## International Coach Federation (ICF) Certified Professional Coach (CPC) competencies2:

- A. Setting the Foundation
- C. Communicating Effectively
- 1. Meeting Ethical Guidelines and
- 5. Active Listening
- **Professional Standards**
- 6. Powerful Questioning
- 2. Establishing the Coaching Agreement
- 7. Direct Communication
- D. Facilitating Learning and Results
- A. Co-creating the Relationship
- 8. Creating Awareness
- 1. Establishing Trust and Intimacy with the Client
- 9. Designing Actions
- 2. Coaching Presence
- 10. Planning and Goal

Setting

11. Managing Progress and

Accountability

## **University Policies**

### Student Handbook

- Drop/Withdrawal policy
- **Extension Requests**
- Academic Probation

- Appeals
- <u>Disability Accommodations</u>

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